About TERI

- Established in 1974 with offices in India, USA, Africa, Japan, London, Antwerp
- On ground work in India, Africa, Middle East, South East Asia
- Areas of work:
  - Climate change
  - Environment
  - Energy and Resource efficiency
  - Waste management
  - Sustainable development
- Thought leadership with “know how to show how”

About TERI Council for Business Sustainability

- A company membership organisation housed within TERI
- In existence since 2001
- Member companies include:
  - Public and private sector, including MNCs
  - Various industry sectors, sizes and geographies
- Governed by an Executive Committee from member companies
- Agenda funded and driven by members
Services to Individual Companies*

- Sustainability Strategy and Roadmap Development
- Participation in Policy Advocacy Initiatives
- Performance Benchmarking and Performance improvement
- Training and Capacity Building

*Discounts available for TERI CBS Members
Model & Terms of Membership

### Item Details

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<td>CEOs of member companies by invitation and referral</td>
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<td>Member participation</td>
<td>• CEO</td>
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<td>• Chief Sustainability Officers</td>
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<td>• Domain experts</td>
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<td>Term of membership</td>
<td>3 years</td>
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<td>Types of membership</td>
<td>Silver</td>
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<td>Gold</td>
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<td>Membership fee</td>
<td>Silver: ₹10 lakhs</td>
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<td>Gold: ₹20 lakhs</td>
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<td>• Branding and recognition opportunities</td>
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<td>• Access to TERI’s products and facilities</td>
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### Membership Benefits – Summary

#### All Members
- 2 person-days complimentary consulting support annually
- 10% discount on paid consulting services
- Membership of Director’s Forum on Sustainability and Chief Sustainability Officers’ (CSO) Forums
- Complimentary participation of CEO in TERI’s flagship WSDS
- Participation in programmes of bilateral agencies (Dutch, British, Norwegian) to explore sustainability business options
- Participation in pilots, working groups, policy dialogues
- Showcase company’s logo and practices in TERI website, publications etc.

#### Additional benefits for Gold members
- Complimentary assessment of the sustainability report
- Leadership roles in pilots, working groups, policy dialogues
- Complimentary participation of 2 officials in flagship events
- Speaking opportunities at WSDS, MDPs
- Discounts on TERI facilities (golf course, cricket ground) and organic products
- Complimentary access to TERI-hosted World Digital Library on Sustainable Development.

TO KNOW MORE SCAN
Planned Engagements with Member Companies

- Thought Leadership Webinar Series for Indian Companies
- TERI CBS Knowledge articles and blogs
- TERI CBS Thought Leadership Reports
- Meetings of TERI CBS Chief Sustainability Officers’ (CSO) Forum
- Meetings of TERI CBS Director’s Forum on Sustainability
- Platforms to engage with policy makers and drive innovation in research, technology
- Annual Summits and Events