



Ministry of New and  
Renewable Energy  
Government of India



**One-Day Training Programme  
On  
“Grid-connected Rooftop Solar PV Systems”  
for  
Banks and Other Financial Institutions**

**Venue: Veermata Jijabai Technological Institute (VJTI), H. R. Mahajani Marg, Matunga  
Road, Mumbai, Maharashtra**

**Tuesday, 27<sup>th</sup> October, 2015**

**Tentative Agenda**

<b>Timing</b>	<b>Training Modules/Presentations</b>
<b>9:30 – 10:00</b>	Reporting at VJTI, Matunga Road, Mumbai <ul style="list-style-type: none"> <li>• Registration for Training Programme at Conference Hall</li> <li>• Tea/Coffee</li> </ul>
<b>10:00 – 10:30</b>	Inaugural Session <ul style="list-style-type: none"> <li>• Welcome Address: <i>Mr. Shirish Garud, Director, Energy Environment Technology Development Division, TERI</i></li> <li>• Special Address: <ul style="list-style-type: none"> <li>• <i>Shri Anand Limaye, Director General, Maharashtra Energy Development Agency (MEDA), Government of Maharashtra</i></li> <li>• <i>Dr. O G Kakde, Director, Veermata Jijabai Technological Institute</i></li> </ul> </li> <li>• Key-Note Address: <i>Mr. Tarun Kapoor*, Joint Secretary, Ministry of New and Renewable Energy, Government of India</i></li> <li>• Vote of Thanks: <i>Mr. Alekhya Datta, Associate Fellow, TERI</i></li> </ul>
<b>10:30 – 12:00*</b>	<ul style="list-style-type: none"> <li>• Introduction to Rooftop Solar PV technologies and Challenges for large-scale deployment of Rooftop Solar PV systems in India: <i>Mr. Shirish Garud, Director, TERI</i></li> <li>• State and Central Policy Initiatives in India for Rooftop Solar PV Systems: <i>Dr. Arun Kumar Tripathi, Sr. Director, Ministry of New and Renewable Energy, Government of India</i></li> <li>• Rooftop Solar Financing Challenges – IREDA’s Experience: <i>Mr. B V Rao, Director (Technical), Indian Renewable Energy Development Agency Limited</i></li> </ul>

**\*including 15 minutes Discussion.**

12:00 – 12:15	Tea/Coffee
12:15 – 13:15*	<ul style="list-style-type: none"> <li>• Business Models for Grid-Connected Rooftop Solar PV systems: <i>Dr. Ujjwal K Bhattacharjee, Senior Fellow, TERI</i></li> <li>• Projects Financing Mechanisms for Grid-connected Rooftop Solar PV Projects: <i>Mr Antanu Das, DGM, Punjab National Bank</i></li> </ul>
<b>*including 15 minutes Discussion.</b>	
13:15 – 14:15	Networking Lunch & TERI Films
14:15 – 15:45*	<ul style="list-style-type: none"> <li>• Quality Standards for Grid-Connected Rooftop Solar PV Systems: <i>Mr. Alekhya Datta, Associate Fellow, TERI</i></li> <li>• Risk Assessment for Rooftop Solar PV Projects – Private Sector Lender’s Perspective: <i>Mr. Pankaj Sindwani, Vice President, Tata Cleantech Capital Limited</i></li> <li>• Business Models and Investor Risks for investing into Grid-connected Rooftop Solar PV Projects – Focus on DISCOMs: <i>Ms. Mohua Mukherjee, Senior Energy Specialist, The World Bank</i></li> </ul>
<b>*including 20 minutes Discussion.</b>	
15:45 – 16:00	High Tea/Coffee
16:00 – 17:00*	<ul style="list-style-type: none"> <li>• Case Study 1 – Lowering the Cost of Debt. and Loan Disbursement Mechanisms for Rooftop Solar PV Projects: <i>Mr. Neeraj Jain, Assistant Vice President (Infrastructure Group), SBI Capital Markets Limited, a subsidiary of State Bank of India</i></li> <li>• Case Study 2 – Perspective of Lender’s Engineer (CAPEX &amp; RESCO) for Rooftop Solar PV Projects: <i>Mr. Adarsh Das, Co-founder and CEO, SunSource Energy Private Limited</i></li> <li>• Case Study 3 – Evaluating loan applications of Residential, Commercial, and Industrial consumers: <i>Mr. Pawan Kumar Agrawal, President (Corporate Finance), YES Bank Limited</i></li> </ul>
<b>*including 10 minutes Discussion.</b>	
17:00 – 17:30*	Feedback, and Valedictory Session: <ul style="list-style-type: none"> <li>• <i>Mr. Shirish Garud, Director, TERI</i></li> <li>• <i>Dr. Arun Kumar Tripathi, Sr. Director, MNRE, Government of India</i></li> <li>• <b>Distribution of Certificates:</b> <i>Dr. Anjali Parasnis, Associate Director, Sustainable Habitat, TERI Western Regional Centre</i></li> </ul>
<b>End of Training Programme</b>	

*Updated as on 26.10.2015*  
*\*To be confirmed*