



## Asia Regional Workshop

on

## Strengthening Public-Private Partnerships

for

## Sustainable Electricity and Energy Efficiency

Connaught Hall, The Oberoi Hotel, New Delhi, India November 27-28, 2014

## Program Agenda

November 27, 2014	
0930 - 1000 hrs	Arrival and Registration
1000 - 1050 hrs	Opening of High-level Dialogue
	<ul> <li>Welcome Address &amp; Session chair - Dr. Leena Srivastava, Vice Chancellor, TERI University &amp; Honorary Executive Director, The Energy and Resources Institute (TERI), India</li> </ul>
	<ul> <li>Welcome Address and presentation of the Public-Private Partnerships for Sustainable Electricity Development Program: Ms. Martine Provost, Executive Director, Global Sustainable Electricity Partnership (GSEP)</li> </ul>
	Special Address: Mr. Rajiv Ranjan Mishra, Managing Director, CLP India     Pvt Ltd
	Special Address: Mr. Harry Dhaul, Director General, Independent Power Producers Association of India
	Keynote Address: Dr. Ajay Mathur, Director General, Bureau of Energy Efficiency, Government of India
1050 - 1110 hrs	Tea/ Coffee (Official Photo of the Opening Panel at 10:55 in the Lobby adjacent to conference room)
1110 - 1240 hrs	Technical Session 1
	Legal and Regulatory Outlook: Current and Future Frameworks
	Speakers in this session will share their views on designing legal and regulatory frameworks that can promote the development of sustainable energy projects in Asia, including rural, mini-grid and off grid electrification projects. They will address the role of the private sector, governments and other stakeholders in

	ensuring a transparent and stable framework.
	Moderator : Dr. S. K Sarkar, Distinguished Fellow, TERI, India
	Panelists:
	<ul> <li>Mr. Pravinbhai Patel, Chairman, Gujarat Electricity Regulatory Commission, India</li> </ul>
	Mr Tin Maung Win, Vice President, Myanmar Engineering Society, Myanmar
	<ul> <li>Dr. G. Ganesh Das, Head of Group- Smart Grid, Tata Power Delhi Distribution Limited, India</li> </ul>
	<ul> <li>Dr. Gaurav Bhatiani, Director, Market Strategy and Regulation, S N Power, India</li> </ul>
	Open Discussion
1240 - 1340 hrs	Lunch
1340 - 1540 hrs	Technical Session 2
	National Strategies that promote effective PPPs in the electricity sector
	Speakers in this session present an overview on how to create a national strategy for promoting sustainable and effective PPPs in the electricity sector. They will focus on steps to take to build policy processes that can enable effective PPPs and the different elements that ensure success such as monitoring processes, efficient distribution of responsibilities, different cooperation modalities, etc.
	Moderator: Mr. Sanjeev Ahluwalia, Advisor, Observer Research Foundation, India
	Panelists:
	<ul> <li>Mr. Vijay L. Sonavane, Advisor, Maharashtra Electricity Regulatory Commission, India</li> </ul>
	<ul> <li>Mr Harsha Wickramasinghe, Deputy Director General, Sri Lanka</li> <li>Sustainable Energy Authority, Sri Lanka</li> </ul>
	<ul> <li>Dr. Chen Wei Nee, Chief Corporate Officer, Sustainable Energy Development Authority, Malaysia</li> </ul>
	<ul> <li>Mr Zubair K. M Sadeque, Senior Energy Finance Specialist, South Asia Sustainable Development, The World Bank, Dhaka, Bangladesh</li> </ul>
	Mr. Fayz Waheed, Director, State Electric Company Ltd, Maldives
	Open Discussion
1540 - 1600 hrs	Coffee break
1600 - 1730 hrs	Technical Session 3
	Case Studies on effective PPPs in Electricity Distribution sector and Energy

	Efficiency: Sharing of Lessons Learned
	<b>Moderator</b> : Mr Girish Sethi, Director-Industrial Energy Efficiency, TERI, New Delhi
	Panelists:
	Mr. Li Yong, Deputy Director General, India Representative Office, State Grid Corporation of China, China
	Mr. Satoru Koizumi, Manager, Tokyo Electric Power Company, Japan
	Mr. Venkatesh Dwivedi, Senior Manager (Technical), Energy Efficiency Services Limited, India
	Mr. Debajit Palit, Associate Director, Lighting a Billion Lives Programme, TERI, India
	Mr. Saurabh, Associate Fellow, Energy Regulation & Practice, TERI, India
	Open Discussion
1730 hrs	End of Day 1
1800 hrs	Cocktail Reception

November 28, 2014	
1000 - 1010 hrs	Ms. Martine Provost, Executive Director, Global Sustainable Electricity
	Partnership
1010 - 1150 hrs	Technical Session 4
	Financing Mechanisms and Strategies
	Speakers in this session will discuss the set of criteria that make projects bankable, the availability of affordable financing and the minimum requirements to access it. Investment Facilities and Financing Programmes, as well as public sector incentives and successful financial models and tools will be presented. An overview of the risks associated with sustainable electricity projects/ energy efficiency projects will be discussed as well as ways to mitigate them.
	Moderator: Mr. D.S Ahluwalia, Executive Director (Finance), Rural Electrification Corporation, India
	Panelists:
	Mr. Mahmood Malik, Executive Director & CEO, Infrastructure     Development Company of Bangladesh

Mr. Naoto Furukawa, Representative, Japan International Cooperation Agency, Japan  Mr. A.A Khatana, Executive Director, Indian Renewable Energy Development Agency Limited, India  Dr. Sambit Basu, Director, IDFC Foundation, India  Mr. Neeraj Gupta, Principal Investment Officer, International Finance Corporation, New Delhi, India  Ms. Neelima Jain, Programme Coordinator, Energy Efficiency Service: Limited, India  Open Discussion  1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Development Agency Limited, India  Dr. Sambit Basu, Director, IDFC Foundation, India  Mr. Neeraj Gupta, Principal Investment Officer, International Finance Corporation, New Delhi, India  Ms. Neelima Jain, Programme Coordinator, Energy Efficiency Service: Limited, India  Open Discussion  1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Mr. Neeraj Gupta, Principal Investment Officer, International Finance Corporation, New Delhi, India  Ms. Neelima Jain, Programme Coordinator, Energy Efficiency Service: Limited, India  Open Discussion  1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Corporation, New Delhi, India  Ms. Neelima Jain, Programme Coordinator, Energy Efficiency Services: Limited, India  Open Discussion  1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Limited, India  Open Discussion  1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  • Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
1150 - 1200 hrs  Coffee Break  1200 - 1330 hrs  Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Technical Session 5  Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Perspectives from the Private/Business Sector in Strengthening PPPs  Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Speakers from the private sector will present their views on the elements that make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
make a PPP effective and lasting, what they look for before engaging in a PPP, the most common business models used and how they will evaluate and mitigate risk.  Moderator: Mr. Balawant Joshi, Managing Director, Idam Infrastructure Advisory Pvt Ltd  Panelists:  Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Pvt Ltd  Panelists:  • Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
Mr. P R Kumar, Chief Executive Officer, BSES Yamuna Power Limited, Delhi
India
<ul> <li>Mr. Arun Kumar, Managing Director, Sun Power Corporation New Delhi,</li> <li>India</li> </ul>
<ul> <li>Dr. Uma Rajarathnam, Associate Vice President, Clean Energy and Environment Practice, Enzen Global Solutions Pvt. Ltd., India</li> </ul>
<ul> <li>Mr. Saurabh Yadav, Head- Strategy &amp; Policy Affairs, Suzlon Energy Limited, India</li> </ul>
<ul> <li>Mr. Masaya Shinkai, Manager, International Cooperation, Kansai Electric Power Co, Inc., Japan</li> </ul>
Open Discussion
1330 - 1415 hrs Lunch
1415 - 1545 hrs Technical Session 6
Case studies on effective PPPs in Generation and Transmission and Sharing of Lessons Learned

	Moderator: Dr. Assaad Saab, Vice President, International Relations and Geopolitics, EDF
	Panelists:
	Mr. Takayuki Doi, Manager, International Business, Kansai Electric Power Co., Inc, Japan
	Mr. Haziq Beg, Senior Vice President, IL&FS Energy Development Company Limited
	Mr. Ujjwal Mathur, Senior Manager, EDF India Office, India
	Mr. A.K. Maggu, General Manager, NTPC Vidyut Vyapar Nigam Ltd , India
	Mr. Deepto Roy, Associate Partner, Khaitan & Co, India
	Open Discussion
1545 - 1700 hrs	Concluding Session
	Chair: Mr. Vijay L. Sonavane, Advisor, Maharashtra Electricity Regulatory Commission, India
	Panelists:
	Dr. Assaad Saab, Vice President, International Relations & Geopolitics, EDF
	Ms. Martine Provost, Executive Director, Global Sustainable Electricity Partnership (GSEP)
	Mr. D.D. Wavhal, Director (Finance), Maharashtra State Electricity     Distribution Company Limited, India
	Mr Shailendra Saxena, Secretary, Madhya Pradesh Electricity Regulatory Commission, India
	<ul> <li>Mr Gajendra Tiwary, Director (Tariff), Madhya Pradesh Electricity Regulatory Commission, India</li> </ul>
1700 hrs	End of workshop