

Manoj Kumar

Director - Sales, Smart Energy Water

Manoj has close to 17 years of experience in the Indian IT industry working with leading technology and services solution providers in Evangelization and sales roles with customers across Public Sector, Utilities - Power, Water, Gas, manufacturing, banking and retail sectors.

His most recent stint was with SAP where he was responsible for driving innovations in Cloud Applications ranging from Human Resources, Procurement and Customer Experience in large enterprise accounts. Cloud evangelization in SME is Manoj's other area of expertise where he has helped customer of Small and medium sized organization to adapt cloud solution towards their Digital Transformation which is primary growth driver for Indian Economy. Manoj is currently with Smart Energy Water (SEW) Since April 2019 where he has been working with Public and Private Utilities - Power, Water and Gas across India to drive Water and Energy Conservation through Digital Customer Engagement Framework, to improve Utilities' Operational Efficiency with Field Work force Mobility solutions and to gain Critical Insights for Decision making through Big Data Analytics.